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STATE OF LOUISIANA  
LOUISIANA ECONOMIC DEVELOPMENT CORPORATION  
BOARD OF COMMERCE & INDUSTRY

FRIDAY, JULY 14, 2023

LASALLE BUILDING  
617 North Third Street  
Floor 1, LaBelle Room  
Baton Rouge, Louisiana

REPORTED BY: SARA L. PIAZZA, CCR

\*\*\*\*\*

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<p>1 I N D E X</p> <p>2 CAPTION 1</p> <p>3 APPEARANCES 3, 4, 5</p> <p>4 PROCEEDINGS 6</p> <p>5 REPORTER'S CERTIFICATE 67</p> <p>6</p> <p>7</p> <p>8</p> <p>9</p> <p>10</p> <p>11</p> <p>12</p> <p>13</p> <p>14</p> <p>15</p> <p>16</p> <p>17</p> <p>18</p> <p>19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> <p style="text-align: right;">Page 2</p>	<p>1 STAFF MEMBERS (CONTINUED):</p> <p>2 Stephanie LeGrange</p> <p>3 Melody Lockwood</p> <p>4 Deborah Simmons</p> <p>5</p> <p>6 SPEAKERS FROM THE AUDIENCE:</p> <p>7 Lindsay Simoneaux, Accountant, Marathon</p> <p>8 Dustin Richards, Senior Accountant, Venture</p> <p>9 Global</p> <p>10 Devon Lambert, Accounting Controller, Epic</p> <p>11 Piping</p> <p>12 Miranda Brown, Advantous Consulting</p> <p>13 Rona Daigle, Senior Tax Leader, DOW</p> <p>14 David Cavell, Director of State Government</p> <p>15 Affairs, DOW</p> <p>16 Bill Shockey, Shockey &amp; Associates, Attorney</p> <p>17 for Kerotest Manufacturing Corp.</p> <p>18 David Chesal, Engineering Manager, Alliance</p> <p>19 Compressors, LLC</p> <p>20 LaTina Harris, Controller, Alliance</p> <p>21 Compressors, LLC</p> <p>22 Kyle Williams, Director of Finance, Frymaster</p> <p>23 Reuben Rangel, Senior Manager, Advantous</p> <p>24 Consulting</p> <p>25 Robert McGehee, CFO, Kennedy Rice Mill, LLC</p> <p style="text-align: right;">Page 4</p>
<p>1 A P P E A R A N C E S</p> <p>2 BOARD MEMBERS PRESENT:</p> <p>3 Chairman Jerald Jones</p> <p>4 Travis Holley</p> <p>5 Manuel Fajardo</p> <p>6 Sen. Barry Milligan for Mike Reese</p> <p>7 Dr. Beverly B. Thompson</p> <p>8 Jan Moller</p> <p>9 Rep. Barbara Freiberg</p> <p>10 Sen. R.L. "Bret" Allain</p> <p>11 Joseph Hollins</p> <p>12 Undersecretary Anne Villa for Sec. Don Pierson</p> <p>13 Stuart Moss</p> <p>14 Brandon Burris</p> <p>15 Rep. Vincent St. Blanc</p> <p>16 Yvette Cola</p> <p>17 Naheem "George" Nassar, Jr.</p> <p>18</p> <p>19 STAFF MEMBERS PRESENT:</p> <p>20 Frank Favaloro</p> <p>21 Michaela Adegbe</p> <p>22 Travis Rosenberg</p> <p>23 Hud Usie</p> <p>24 Kristin Cheng</p> <p>25 Robin Porter</p> <p style="text-align: right;">Page 3</p>	<p>1 SPEAKERS FROM THE AUDIENCE (CONTINUED):</p> <p>2 Sean Kidder, Controller, Louisiana Sugar Cane</p> <p>3 Cooperative</p> <p>4 Jake Nickens, Sumit Credits</p> <p>5 Meranda Hyman, CFO, Neighbors, LLC</p> <p>6 Robert Wege, Sumit Credits</p> <p>7</p> <p>8</p> <p>9</p> <p>10</p> <p>11</p> <p>12</p> <p>13</p> <p>14</p> <p>15</p> <p>16</p> <p>17</p> <p>18</p> <p>19</p> <p>20 REPORTED BY: SARA L. PIAZZA, CCR</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> <p style="text-align: right;">Page 5</p>

1  
2 PROCEEDINGS  
3 (Beginning at 9:30 a.m.)  
4 CHAIRMAN JONES: Call to order the --  
5 actually the June meeting of the Board of Commerce  
6 & Industry being held on July 14th. We had to  
7 postpone the last meeting. We apologize for any  
8 inconvenience due to a rather large EPA hearing  
9 that was being held in that room -- in this room  
10 that day and we were trying to avoid some  
11 complications, so I hope this worked reasonably  
12 well.  
13 Ms. Simmons, if you will call the  
14 roll, please?  
15 MS. SIMMONS: Brandon Burris?  
16 MR. BURRIS: Here.  
17 MS. SIMMONS: Mayor David Toups?  
18 (Not present.)  
19 MS. SIMMONS: Yvette Cola?  
20 MS. COLA: Here.  
21 MS. SIMMONS: Guy McInnis?  
22 (Not present.)  
23 CHAIRMAN JONES: Rickey Fabra?  
24 (Not present.)  
25 CHAIRMAN JONES: Manuel Fajardo?

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1 MR. FAJARDO: Here.  
2 MS. SIMMONS: Stuart Moss?  
3 CHAIRMAN JONES: He's here.  
4 MR. MOSS: I'm here.  
5 MS. SIMMONS: Representative Vincent St.  
6 Blanc for Paula Davis?  
7 REP. ST. BLANC: Here.  
8 MS. SIMMONS: Senator Barry Milligan for  
9 Senator Mike Reese?  
10 (Not present.)  
11 MS. SIMMONS: Kenneth Havard?  
12 (Not present.)  
13 MS. SIMMONS: Jerald Jones?  
14 CHAIRMAN JONES: Present.  
15 MS. SIMMONS: Sandra McQuain?  
16 (Not present.)  
17 MS. SIMMONS: Senator Bret Allain?  
18 SEN. ALLAIN: Here.  
19 MS. SIMMONS: Representative Barbara  
20 Freiberg for Stuart Bishop?  
21 REP. FREIBERG: Here.  
22 MS. SIMMONS: Jan Moller?  
23 MR. MOLLER: Here.  
24 MS. SIMMONS: Anne Villa?  
25 UNDERSECRETARY VILLA: Here.

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1 MS. SIMMONS: George Nassar?  
2 MR. NASSAR: Here.  
3 MS. SIMMONS: Darrel Saizan?  
4 (Not present.)  
5 MS. SIMMONS: Marshall Simien?  
6 (Not present.)  
7 MS. SIMMONS: Ronnie Slone?  
8 (Not present.)  
9 MS. SIMMONS: Joseph Hollins?  
10 MR. HOLLINS: Here.  
11 MS. SIMMONS: Dr. Woodrow Wilson?  
12 (Not present.)  
13 MS. SIMMONS: Travis Holley?  
14 MR. HOLLEY: Here.  
15 MS. SIMMONS: Dr. Beverly Thompson?  
16 DR. THOMPSON: Here.  
17 MS. SIMMONS: We have a quorum.  
18 CHAIRMAN JONES: Thank you, ma'am. You  
19 have received a copy of the minutes from our April  
20 26 meeting. You'd had a chance to review them.  
21 Do we have a motion to approve? We have a motion  
22 from Mr. Moss, second from Mr. Hollins. Any  
23 questions or comments from the board? Any  
24 comments from the public? Hearing none, all in  
25 favor, say aye.

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1 (AYES BY ALL.)  
2 CHAIRMAN JONES: Any opposition? There  
3 being none, the motion carries. I think the  
4 second was from Mr. Allain. It just came from my  
5 right side. Forgive me for my mistake. All  
6 right, Mr. Rosenberg? How are you, sir?  
7 MR. ROSENBERG: I'm doing well.  
8 CHAIRMAN JONES: Good. Walk us through  
9 the Restoration Taxes Abatement Program, please.  
10 MR. ROSENBERG: There are three new  
11 Restoration Tax Abatement Program applications,  
12 number 20220213, Associated Grocers, Incorporated,  
13 in East Baton Rouge Parish; 20200213, NORF 2 St.  
14 Louis, LLC in Orleans Parish; and 20210106, NS  
15 Hotel Partners MSY, LLC in Orleans Parish.  
16 CHAIRMAN JONES: Okay. I would  
17 entertain a motion to approve these Tax Abatement  
18 Programs? Ms. Cola, motion. Second, Mr. Moss.  
19 (Senator Barry Milligan arrived.)  
20 CHAIRMAN JONES: Any questions or  
21 comments from the board? Hearing none, any  
22 comments from the public? There being none, all  
23 in favor, say aye.  
24 (AYES BY ALL.)  
25 CHAIRMAN JONES: Any opposition? There

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1 being none, the motion carries. Thank you, sir.  
 2 Oh, we have --  
 3 MR. ROSENBERG: No, sir. That concludes  
 4 the RTAs.  
 5 CHAIRMAN JONES: Great. Appreciate it.  
 6 Thank you very much. Good morning, sir.  
 7 MR. FAVALORO: Good morning,  
 8 Mr. Chairman.  
 9 CHAIRMAN JONES: Once again, we have the  
 10 B team in for Ms. Metoyer?  
 11 MR. FAVALORO: Yes, sir.  
 12 CHAIRMAN JONES: Thank you. I know  
 13 you'll lead well. Enterprise Zone Program, walk  
 14 us through it.  
 15 MR. FAVALORO: Yes, sir. There are nine  
 16 new applications for the Enterprise Zone Program.  
 17 Before beginning, though, there was one amendment  
 18 to this agenda cover page. On the first one,  
 19 20190309, they are not seeking an estimated  
 20 investment tax credit. They are seeking only the  
 21 sales and use tax benefit.  
 22 CHAIRMAN JONES: This is Capitol City  
 23 Produce?  
 24 MR. FAVALORO: Yes, sir.  
 25 CHAIRMAN JONES: Okay.

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1 MR. FAVALORO: 20190309, Capitol City  
 2 Produce in East Baton Rouge Parish; 20190119,  
 3 Raeford Farms of Louisiana, LLC, in Lincoln  
 4 Parish; 20200225, Restic Construction, LLC, in  
 5 West Baton Rouge Parish; 20200203, Turner  
 6 Industrial Group, LLC, in West Baton Rouge;  
 7 20200206, Turner Industrial Maintenance, LLC, in  
 8 East Baton Rouge; 20200201, Turner Industrial  
 9 Group, LLC, in East Baton Rouge; 20200204, Turner  
 10 Industries Group, LLC, in Calcasieu; 20200202,  
 11 Turner Specialty Services in East Baton Rouge; and  
 12 20200208, Turner Specialty Services, LLC, in  
 13 Calcasieu. That concludes the new applications  
 14 for Enterprise Zone.  
 15 CHAIRMAN JONES: Do we have a motion?  
 16 Motion to approve? Motion from Mr. St. Blanc;  
 17 second from Mr. Moss. Any questions or comments  
 18 from the board? Any comments from the public?  
 19 Hearing none, all in favor, say aye.  
 20 (AYES BY ALL.)  
 21 CHAIRMAN JONES: Any opposition? There  
 22 being none, the motion carries.  
 23 MR. FAVALORO: There were five  
 24 Enterprise Zone Program contract termination  
 25 requests: 20160736, Associated Marine Equipment,

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1 LLC, in St. James. The existing contract period:  
 2 11/1/18 to 10/31/22, with a requested termination  
 3 date of 10/31/21. Program requirements have been  
 4 met, so no additional jobs are anticipated.  
 5 20170341, Community Care Center of  
 6 Houma, LLC, in Terrebonne, 6/1/19 through  
 7 5/31/2024, with a requested termination date of  
 8 11/30/2021. Program requirements have been met.  
 9 No additional jobs are anticipated.  
 10 20160818, New Iberia Holdings, Inc. in  
 11 Rapides. Existing contract period 11/13/18  
 12 through 11/12/23, with the requested early  
 13 termination date of 12/22/2021. Program  
 14 requirements have been met. No additional jobs  
 15 are anticipated.  
 16 20160657, Our Lady of the Lake  
 17 Regional Medical Center, East Baton Rouge.  
 18 Original existing contract period 5/1/18 through  
 19 4/30/2023. Requested termination date of  
 20 10/31/20. Program requirements have been met.  
 21 No additional jobs are anticipated.  
 22 20170643, Rail Logix Lacassine, LLC,  
 23 in Jefferson Davis, with an existing contract  
 24 period of 4/1 of '18 through 3/31 of 2023. The  
 25 requested termination date of 3/31 of 2021.

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1 Program requirements have been met. No  
 2 additional termination are anticipated. That  
 3 concludes the contract termination requests.  
 4 CHAIRMAN JONES: Motion to approve these  
 5 terminations? Motion, Ms. Freiberg. Mr. Fajardo,  
 6 second. Any questions or comments from the board?  
 7 Seeing none, any comments from the public?  
 8 Hearing none. All in favor, say aye.  
 9 (AYES BY ALL.)  
 10 CHAIRMAN JONES: Any opposition?  
 11 Hearing none, the motion carries. That concludes  
 12 Enterprise Zone.  
 13 MR. FAVALORO: Thank you, sir.  
 14 CHAIRMAN JONES: Good morning. Who's  
 15 up?  
 16 MR. USIE: We have three Pre-EO new  
 17 applications. One is requesting deferral,  
 18 number 20161508, Koch Methanol St. James, LLC, in  
 19 St. James Parish.  
 20 CHAIRMAN JONES: As a point of personal  
 21 privilege, I will be recusing myself from any vote  
 22 concerning the Koch Methanol project but will  
 23 still facilitate any action on it. So we would  
 24 entertain a motion to approve deferral.  
 25 MR. NASSAR: So moved.

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1 CHAIRMAN JONES: We have a motion from  
2 Mr. Nassar. Second from Ms. Cola. Any questions  
3 or comments from the board? Hearing none, any  
4 comments from the public? Hearing none, all in  
5 favor say, say aye.  
6 (AYES BY ALL.)  
7 CHAIRMAN JONES: Any opposition? There  
8 is none. Motion carries. The matter is deferred.  
9 MR. USIE: 20141610-C, Marathon  
10 Petroleum Company, LP, St. John the Baptist  
11 Parish, and 20151141-B, Venture Global Calcasieu  
12 Pass, LLC, in Cameron Parish.  
13 CHAIRMAN JONES: Do we have someone here  
14 for Marathon? Good morning. If you would just  
15 state your name and your position with the  
16 company, please.  
17 MS. SIMONEAUX: Lindsay Simoneaux,  
18 accountant.  
19 CHAIRMAN JONES: What we try to do,  
20 especially on the Pre-EO projects when they come  
21 in and the tracks start moving in, we want to  
22 know, what does the future hold. What do we have  
23 left to do to complete the project. Can you give  
24 us just an idea of what's going on?  
25 MS. SIMONEAUX: Yes. So this project is

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1 done --  
2 CHAIRMAN JONES: Pull your mic just a  
3 little bit closer, please. Thank you.  
4 MS. SIMONEAUX: This project is done in  
5 phases around our turnaround schedule. Most of  
6 our units are on a six- to seven-year cycle so  
7 annually we have different turnarounds in  
8 different units, so I think we have about five  
9 left. Our estimate is to end in 2027.  
10 CHAIRMAN JONES: Okay. Good. Any  
11 questions or comments about the progress of the  
12 Marathon project here? All right. Would  
13 entertain a motion to approve? We have a motion  
14 from Mr. St. Blanc, second from Mr. Nassar. Any  
15 questions or comments from the board? Hearing  
16 none, any comments from the public? Hearing none,  
17 all in favor, say aye.  
18 (AYES BY ALL.)  
19 CHAIRMAN JONES: Any opposition? There  
20 being none, the motion carries. Thank you so  
21 much. Venture, do we have someone here from  
22 Venture Global? Good morning. Again, if you  
23 would just state your name and your position with  
24 the company, please.  
25 MR. RICHARDS: Dustin Richards, and I am

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1 a senior accountant.  
2 CHAIRMAN JONES: Great. Again, what  
3 we're just trying to do is understand where you on  
4 the project and what we have left ahead of us.  
5 MR. RICHARDS: We are a majority of the  
6 way there. We placed a significant portion of the  
7 facility into service in 2022, so that's what  
8 we're seeing on the agenda here. We have a little  
9 bit more work to do on the commissioning phase of  
10 the project and we're working expeditiously to get  
11 that done. An exact timeline, I don't know that  
12 right now, but we are working expeditiously to get  
13 the remaining portion of the facility commissioned  
14 and complete.  
15 CHAIRMAN JONES: Okay. So this  
16 represents a \$7 billion investment here. What --  
17 do you have any idea or can you tell us today what  
18 the -- what is left to be done from an investment  
19 perspective?  
20 MR. RICHARDS: Significantly less than  
21 that. We're talking the remaining small portion  
22 to get that done.  
23 CHAIRMAN JONES: Okay. All right. That  
24 was my instinct but I wanted to be sure I  
25 understood. We're not talking about a \$20 billion

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1 project?  
2 MR. RICHARDS: No, sir.  
3 CHAIRMAN JONES: All right. It's  
4 amazing to me that that's even in the realm of  
5 possibility but it is these days. So, well, thank  
6 you for the investment that your capital has made  
7 in Louisiana. Seven billion dollars is nothing to  
8 --  
9 MR. RICHARDS: Thank you for the  
10 opportunity.  
11 CHAIRMAN JONES: Absolutely. With that  
12 I would entertain. Oh, you have a question?  
13 Okay, Mr. Allain?  
14 SEN. ALLAIN: So on this project, did  
15 you also apply for quality jobs capital portion?  
16 MR. RICHARDS: We did.  
17 SEN. ALLAIN: Okay. And you were  
18 granted that?  
19 MR. RICHARDS: Yes, sir.  
20 SEN. ALLAIN: All right.  
21 CHAIRMAN JONES: Any other questions  
22 from the board? We have a motion to approve from  
23 Mr. Moss. Do we have a second? Second from Mr.  
24 St. Blanc. Any other questions or comments from  
25 the board? Hearing none, any comments from the

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1 public? There being none, all in favor, say aye.  
 2 (AYES BY ALL.)  
 3 CHAIRMAN JONES: Any opposition? There  
 4 being none, the motion carries. Thank you again.  
 5 MR. USIE: Next we have five new  
 6 applications following the 2018 rules: 20220014,  
 7 International Mezzo Technologies, Inc., East Baton  
 8 Rouge Parish; 20220453, Lotte Chemical Louisiana,  
 9 LLC, Calcasieu Parish; 20220344, Syngenta Crop  
 10 Protection, LLC, Iberville Parish; 20230078, Ucore  
 11 North America, LLC, Rapides Parish; and  
 12 20210139-B, W.R. Grace and Co, Calcasieu Parish.  
 13 CHAIRMAN JONES: All right. Do we have  
 14 a motion on these 2018 rules applications? Motion  
 15 from Ms. Freiberg, motion to approve. Do we have  
 16 a second? Second from Ms. Cola. Any questions or  
 17 comments from the board? Hearing none, any  
 18 comments from the public? There being none, all  
 19 in favor, say aye.  
 20 (AYES BY ALL.)  
 21 CHAIRMAN JONES: Any opposition? There  
 22 being none, the motion carries.  
 23 MR. USIE: Next we have two late  
 24 renewals following the pre-executive order rules.  
 25 The first is 20150189-A, Epic Piping, LLC, in

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1 Livingston Parish. The initial contract  
 2 expiration was 12/31/2022. Late renewal request  
 3 date is April 18 of 2023.  
 4 CHAIRMAN JONES: All right. Do we have  
 5 someone here representing Epic Piping? If you'd  
 6 state your name and your position with the  
 7 company, please.  
 8 MR. LAMBERT: Devon Lambert, accounting  
 9 controller.  
 10 CHAIRMAN JONES: All right. Thank you.  
 11 MS. BROWN: Miranda Brown. I'm with  
 12 Advantous Consulting.  
 13 CHAIRMAN JONES: All right. As is our  
 14 custom on late renewals, we like to understand  
 15 the -- because you are subject to a potential  
 16 penalty from the board, we want to understand the  
 17 circumstances giving rise to the late filing. Who  
 18 wants to go first?  
 19 MS. BROWN: I'll go. So when we were  
 20 preparing their property tax --  
 21 CHAIRMAN JONES: Pull the mics a little  
 22 bit closer to you.  
 23 MS. BROWN: Sorry. All right. When we  
 24 were preparing their property tax renditions  
 25 earlier this year, we discovered that this

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1 contract had not been renewed. So we went through  
 2 our database and it appears it was a clerical  
 3 error. It wasn't in our system so it didn't  
 4 prompt us to file the renewal when it was due, but  
 5 we have since done a full audit of our system and  
 6 confirmed that there's no other issues so it will  
 7 not happen again.  
 8 CHAIRMAN JONES: All right. Okay.  
 9 Under the -- this is for the board, just to remind  
 10 everyone, this is a pre-EO application. So under  
 11 post-EO, we have rules that dictate what the  
 12 penalties will be. The penalties for pre-EO are  
 13 purely at the discretion of the board. So as you  
 14 can see, options of the board, we can approve the  
 15 renewal, the five-year renewal with a penalty. We  
 16 can approve it without a penalty, we can approve  
 17 it with a penalty, or we can deny the request for  
 18 renewal. So as I'm fond of saying, the world is  
 19 our oyster in these circumstances, although it has  
 20 been our custom to apply a one-year penalty on the  
 21 late renewals. So what is the pleasure of the  
 22 board?  
 23 MR. MOLLER: I'd move to renew with a  
 24 one-year penalty.  
 25 CHAIRMAN JONES: Okay. We have a motion

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1 to approve with a one-year penalty. Do I have a  
 2 second? We have a second from Dr. Thompson. Any  
 3 questions or comments from the board? Any  
 4 comments from the public? Hearing none, all in  
 5 favor, say aye.  
 6 (AYES BY ALL.)  
 7 CHAIRMAN JONES: Any opposition? There  
 8 being none, the motion carries. Thank you very  
 9 much.  
 10 MR. LAMBERT: Thank you.  
 11 MR. USIE: Next we have 20151723, Union  
 12 Carbide Corporation, St. Charles Parish. Contract  
 13 expiration date, 12/31 of 2022. Late renewal  
 14 request date, March 9th of 2023.  
 15 CHAIRMAN JONES: Do we have someone here  
 16 from DOW or Union Carbide? Good morning. Please  
 17 state your name and your position with the  
 18 company, please.  
 19 MS. DAIGLE: Good morning. Rona Daigle,  
 20 senior tax leader.  
 21 MR. CAVELL: Good morning. David  
 22 Cavell, Director of State Government Affairs.  
 23 CHAIRMAN JONES: Great. Thank you.  
 24 Tell us what we have here.  
 25 MR. CAVELL: So Mr. Chairman, members of

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1 the board, good morning. Thank you for the  
 2 opportunity to address this issue. This  
 3 particular application is a renewal application.  
 4 The board approved of the original application in  
 5 January of 2023. The application renewal deadline  
 6 lapsed in December of 2022. According to our  
 7 consultants, there was no way for us to go into  
 8 the system and submit a renewal application until  
 9 the board had approved the original application.  
 10 I think it's also important to note in your  
 11 packets you should have a letter of support from  
 12 St. Charles Parish Government. They are in full  
 13 support of this project, of this renewal  
 14 application. They were in support of the original  
 15 application back in January of 2023 -- or January  
 16 2023. And it's important to note that we've met  
 17 all of our obligations for this contract as well.  
 18 CHAIRMAN JONES: So when you say there's  
 19 no way to apply for the renewal before the  
 20 contract is executed, so I guess the question  
 21 becomes can you renew something that has not yet  
 22 come into fruition?  
 23 MR. CAVELL: Approved by the board. I  
 24 know there was some debate last time around with  
 25 regards to whether or not a contract can be

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1 renewed with or without the governor's signature.  
 2 We're basically saying that this particular  
 3 renewal application did not receive board approval  
 4 so there was no way for us to go into the system  
 5 and submit an application renewal.  
 6 CHAIRMAN JONES: And we've had this  
 7 situation before for the same reasons with you  
 8 guys; is that correct?  
 9 MR. CAVELL: I think it was in regards  
 10 to the governor's signature. We were waiting on  
 11 the governor's signature, and that was the debate  
 12 last time around. We're saying this time around  
 13 is we couldn't even receive a -- we couldn't even  
 14 go in and submit a renewal application without the  
 15 board's initial approval on the original  
 16 application.  
 17 CHAIRMAN JONES: Okay. And so since you  
 18 didn't come before us until January, there was no  
 19 way to get it filed in December?  
 20 MR. CAVELL: That is correct.  
 21 CHAIRMAN JONES: Is there anything from  
 22 the staff, any comments from the staff on this?  
 23 MS. CHENG: FastLane does not prohibit  
 24 you from filing any additional forms after an  
 25 application has been filed, so they could have

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1 filed their request for a renewal prior to this  
 2 application even going to the board.  
 3 CHAIRMAN JONES: Okay.  
 4 MS. DAIGLE: I might add --  
 5 CHAIRMAN JONES: Please. And pull the  
 6 mic a little bit closer to you.  
 7 MS. DAIGLE: I personally do not file  
 8 the compliance but I have access to FastLane. I  
 9 tried to go and create one. I could not do it.  
 10 I've also reviewed the rules. I think someone  
 11 questioned me about rules. I personally reviewed  
 12 the rules and the rules state you can't -- the  
 13 filing of the PCR and the AFC --  
 14 CHAIRMAN JONES: I'm sorry. You're  
 15 going to have to lose the acronyms for people like  
 16 me.  
 17 MS. DAIGLE: It's two forms that's  
 18 required to be able to visibly see it in the  
 19 FastLane, as I appreciate it, the comments from  
 20 Ms. Kristin last time, and the rules say those are  
 21 filed at a later -- it could be, at the latest  
 22 date, even after signature. Again, I tried  
 23 personally to go in and file it. Couldn't do it.  
 24 And our consultant said they couldn't do it. Now,  
 25 I think they communicated with Kristin and they

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1 did file that early, two forms early, to be able  
 2 to get the renewal. So we actually filed those  
 3 two forms before we got the governor's signature  
 4 to be able to visibly see and apply the renewal.  
 5 CHAIRMAN JONES: Excuse me. So they  
 6 were filed after the board approved in January?  
 7 MS. DAIGLE: Correct.  
 8 CHAIRMAN JONES: But before the contract  
 9 was actually executed by the governor?  
 10 MS. DAIGLE: Correct.  
 11 CHAIRMAN JONES: Okay. Well, here again  
 12 from the board's perspective, we do not have any  
 13 rules that dictate what the penalty is. So again,  
 14 to my earlier comments, we have three options. We  
 15 can renew without penalty under the circumstances,  
 16 or we can approve with a penalty, or we can deny  
 17 the renewal altogether. Given what we've heard  
 18 today, what is the pleasure of the board? Mr.  
 19 Favaloro, you're sitting at the table. Did you  
 20 have a comment?  
 21 MR. FAVALORO: Just a portion of the  
 22 process I'd like to orate to the board if I could.  
 23 CHAIRMAN JONES: Oh, absolutely.  
 24 MR. FAVALORO: Okay. Applications are  
 25 due within a certain timeframe after a project is

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1 completed. This application did not get completed  
 2 until the fifth year of the -- to what would've  
 3 been the fifth year of the exemption. It was  
 4 originally scheduled for the December board of  
 5 2022, but that board was postponed. Again,  
 6 FastLane does allow individuals to file -- submit  
 7 requests for renewals, and all the forms,  
 8 regardless if the contract was actually executed  
 9 or approved by the board.  
 10 CHAIRMAN JONES: And they're telling me  
 11 that they tried and were unable to.  
 12 MR. FAVALORO: I don't know how to  
 13 answer that question. Kris?  
 14 MS. CHENG: We weren't contacted to be  
 15 told that they were unable to.  
 16 CHAIRMAN JONES: Okay. Ready for a  
 17 motion.  
 18 MR. FAJARDO: Was there any  
 19 communication when you weren't able to fill out  
 20 those applications to the staff?  
 21 MS. DAIGLE: I actually tried after the  
 22 last board meeting. I don't do compliance but I  
 23 have access to FastLane. And the first time that  
 24 my consultants contacted the board was sometime in  
 25 I think February, which we were approved in

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1 January for the original five years.  
 2 CHAIRMAN JONES: Thank you. Do we have  
 3 a motion?  
 4 SEN. ALLAIN: Renew without penalty.  
 5 CHAIRMAN JONES: We have a motion to  
 6 renew without penalty. Do we have a second to  
 7 that motion?  
 8 DR. THOMPSON: I'll second.  
 9 CHAIRMAN JONES: We have a second from  
 10 Dr. Thompson. Any other questions or comments  
 11 from the board? Hearing none. I'm sorry. Mr.  
 12 Nassar?  
 13 MR. NASSAR: I have one question. I see  
 14 where we received a letter from Parish President  
 15 Jewell in support of the renewal. Did y'all  
 16 communicate with any of the other government  
 17 entities concerning this?  
 18 MR. CAVELL: Yes, sir. We've had  
 19 conversations with both the superintendent as well  
 20 as with the Assessor's Office.  
 21 MR. NASSAR: We didn't receive any  
 22 correspondence from them. That's why I was asking  
 23 if y'all had communicated with them or not.  
 24 CHAIRMAN JONES: I guess the question  
 25 becomes were they supportive of renewal without

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1 penalty?  
 2 MR. CAVELL: I do believe Cory Faucheux,  
 3 the Director of Economic Development there in  
 4 St. Charles Parish, would have received any  
 5 objections if they would have objected to  
 6 supporting this ITEP approval.  
 7 CHAIRMAN JONES: All right. We have a  
 8 motion and a second to approve. Any other  
 9 questions or comments from the board? Hearing  
 10 none, any comments from the public? Hearing none,  
 11 all in favor, say aye.  
 12 (AYES BY ALL.)  
 13 CHAIRMAN JONES: Any opposition?  
 14 Hearing none, the motion carries.  
 15 MS. DAIGLE: Thank you so much.  
 16 MR. CAVELL: Thank you. Appreciate it.  
 17 MR. USIE: Next we have one timely  
 18 renewal following the Post-Executive Order 2017  
 19 rules, 20170070 Mauser USA, LLC, Ascension Parish.  
 20 CHAIRMAN JONES: Now, for the board's  
 21 information, as you look at your agenda packet, we  
 22 have an annual compliance record there, and you  
 23 will note that they were noncompliant each year,  
 24 but those noncompliances have been dealt with in  
 25 previous board meetings, so that's really not

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1 relevant to what the issue is today. The issue is  
 2 are we -- I mean, it doesn't have to be  
 3 dispositive of whether we renew or not. So I just  
 4 want to let you know that those noncompliances  
 5 have been dealt with in prior meetings. So this  
 6 is up for the five-year renewal. Do I have a  
 7 motion to approve or not?  
 8 SEN. ALLAIN: Motion to approve.  
 9 CHAIRMAN JONES: Motion to approve from  
 10 Senator Allain.  
 11 UNIDENTIFIED FEMALE: Do you need a  
 12 representative from Mauser?  
 13 CHAIRMAN JONES: Not yet. No, ma'am. I  
 14 don't unless we have some questions. I don't need  
 15 you unless we have some questions. Thank you. We  
 16 have a motion to approve. Do we have a second?  
 17 MS. SIMMONS: From St. Blanc.  
 18 CHAIRMAN JONES: Oh, Mr. St. Blanc.  
 19 Okay. We have a second from Mr. St. Blanc. Any  
 20 other questions or comments from the board?  
 21 Hearing none, any comments from the public? There  
 22 being none, all in favor, say aye.  
 23 (AYES BY ALL.)  
 24 CHAIRMAN JONES: Any opposition? There  
 25 is none. The motion carries.

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1 MR. USIE: Next we have one timely  
2 renewal following the Post-Executive Order 2018  
3 rules, 20161915, Exxon Mobil Corporation, West  
4 Baton Rouge Parish.  
5 CHAIRMAN JONES: All right. Do we have  
6 a motion from -- I'm sorry, Ms. Freiberg. We have  
7 a motion from Ms. Freiberg and a second from Mr.  
8 Moss. Any comments or questions from the board?  
9 Any comments from the public? Hearing none, all  
10 in favor, say aye.  
11 (AYES BY ALL.)  
12 CHAIRMAN JONES: Any opposition? There  
13 is none. The motion carries.  
14 MR. USIE: Next we have two change in  
15 locations, Triton West, LLC, 20131332-PT, previous  
16 location 8931 Padfield Street, Houston, Louisiana  
17 77055, St. Charles Parish. New location 16122  
18 River Road, Norco, Louisiana 70079, St. Charles  
19 Parish.  
20 The other is Triton West, LLC,  
21 20161204-PT. Previous address, 8931 Padfield  
22 Street, Houston, Louisiana 77055, St. Charles  
23 Parish. New location, 15536 River Road, Norco,  
24 Louisiana 70079, St. Charles Parish.  
25 CHAIRMAN JONES: The first question I

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1 have, where is Houston, Louisiana?  
2 MR. USIE: It was a typo when they  
3 entered it in there. So it's just cleaning up --  
4 MS. CHENG: It's their Houston address.  
5 CHAIRMAN JONES: That's what we're  
6 correcting is changing it from Houston to Norco?  
7 MR. USIE: Correct. It's still the same  
8 site. It was just incorrectly stated.  
9 CHAIRMAN JONES: I just thought I had  
10 not visited that municipality just yet. Okay.  
11 Got it. All right.  
12 MR. HOLLINS: Moment of personal  
13 privilege, I'm recusing myself from the Trident  
14 votes.  
15 CHAIRMAN JONES: Okay. Mr. Hollins will  
16 not be able to participate in the discussion or  
17 the vote on both of the Trident contracts. All  
18 right. Any other questions or comments from the  
19 board? Hearing none, any comments from the  
20 public? There being none, all in favor, say aye.  
21 (AYES BY ALL.)  
22 CHAIRMAN JONES: Any opposition. There  
23 is none, the motion carries.  
24 MR. USIE: Next we have 12 transfer of  
25 tax exemption contracts, seven are requesting to

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1 be deferred --  
2 MS. SIMMONS: Excuse me. Excuse me. We  
3 didn't have a motion on that.  
4 CHAIRMAN JONES: We didn't?  
5 MS. SIMMONS: No. Sorry.  
6 CHAIRMAN JONES: The voices in my head  
7 said we did.  
8 MS. SIMMONS: No, we didn't.  
9 CHAIRMAN JONES: Okay. Let's back up,  
10 folks. Thank you. Thank you so much for keeping  
11 us between the ditches here, especially me. Do we  
12 have a motion to approve this change in location?  
13 REP. FREIBERG: I'll move.  
14 CHAIRMAN JONES: Mr. Fajardo has  
15 seconded for Ms. Freiberg. My apologies to the  
16 board and to the folks in attendance. Any other  
17 questions or comments from the board given the  
18 motion? There is none. Any comments from the  
19 public? There is none. Now, all in favor, say  
20 aye.  
21 (AYES BY ALL.)  
22 CHAIRMAN JONES: Any opposition? That's  
23 was the weakest aye. Just because you said it the  
24 first time, doesn't mean -- all in favor, say aye.  
25 (AYES BY ALL.)

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1 CHAIRMAN JONES: Any opposition? There  
2 is none. The motion carries. Thank you very  
3 much. Now, let's move to the transfers.  
4 MR. USIE: We have 12 contract  
5 transfers, seven are requesting deferral. They  
6 are all four ChampionX, LLC: Contracts 20140461,  
7 20150207, 20150246, 20150427, 20160707, 20160762,  
8 and 20160768.  
9 CHAIRMAN JONES: All right. Is there a  
10 motion to defer on this one, I understand?  
11 MR. USIE: Yes, deferral.  
12 CHAIRMAN JONES: Okay. So would  
13 entertain a motion to defer.  
14 MR. HOLLINS: So moved.  
15 CHAIRMAN JONES: Motion from Mr.  
16 Hollins. Second from Ms. Freiberg. Any questions  
17 or comments from the public -- I mean, excuse me,  
18 from the board? Hearing none, any comments from  
19 the public? There being none, all in favor, say  
20 aye.  
21 (AYES BY ALL.)  
22 CHAIRMAN JONES: Any opposition? There  
23 is none. The motion carries. That matter is  
24 deferred to the next meeting.  
25 MR. USIE: Triton West, LLC, 20130142-A

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1 and 20161204-PT, new owner Equilon Enterprises,  
 2 LLC d/b/a Shell Oil Products US, St. Charles  
 3 Parish; Triton West, LLC, 20131332-PT,  
 4 20140589-PT, and 20140590, new owner Shell  
 5 Chemical LP in St. Charles Parish.  
 6 CHAIRMAN JONES: Mr. Hollins, I presume  
 7 you'll be recusing yourself from these votes as  
 8 well?  
 9 MR. HOLLINS: Yes.  
 10 CHAIRMAN JONES: Okay. I would  
 11 entertain a motion to approve these transfers.  
 12 MS. COLA: So move.  
 13 CHAIRMAN JONES: Motion from Ms. Cola.  
 14 Second from Mr. Nassar. Any comments or questions  
 15 from the board? Comments from the public?  
 16 Hearing none, all in favor, say aye.  
 17 (AYES BY ALL.)  
 18 CHAIRMAN JONES: Any opposition? There  
 19 is none. The motion carries.  
 20 MR. USIE: Next we have 10 contract  
 21 cancellation requests, Amerchol Corporation,  
 22 20150355 and 20160838, company request  
 23 cancellation located in St. Helena Parish; Blue  
 24 Runner Foods, Inc., 20200520, company request  
 25 cancellation, located in Ascension Parish; Cajun

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1 Traditions Food Processors, LLC, 20200216, company  
 2 request cancellation in Acadia Parish; Drake  
 3 Specialties, LLC, 20210565, company request  
 4 cancellation, Lafayette Parish; Peppers Unlimited  
 5 of Louisiana, Inc., contracts 20161917, 20170621,  
 6 20180500, and 20190509, company request  
 7 cancellation, St. Martin Parish; and Tally Ho  
 8 Investments, LLC, 20200217, company request  
 9 cancellation in Acadia Parish.  
 10 CHAIRMAN JONES: All right. Motion to  
 11 approve these cancellations? Motion from Mr.  
 12 Fajardo; second, Mr. St. Blanc. Any questions or  
 13 comments from the board? Hearing none, any  
 14 comments from the public? Hearing none, all in  
 15 favor, say aye.  
 16 (AYES BY ALL.)  
 17 CHAIRMAN JONES: Any opposition? There  
 18 is none. The motion carries.  
 19 MR. USIE: Next we have a special  
 20 request from Cornerstone Chemical Company,  
 21 contract 20170416.  
 22 CHAIRMAN JONES: And I understand that  
 23 we have a -- we are willing to entertain a motion  
 24 to defer this until the next meeting. I would  
 25 entertain that motion to defer.

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1 MR. MOSS: So moved.  
 2 CHAIRMAN JONES: Have a motion from Mr.  
 3 Moss; second from Mr. St. Blanc. Any questions or  
 4 comments from the board? Hearing none, any  
 5 comments from the public? Hearing none, all in  
 6 favor, say aye.  
 7 (AYES BY ALL.)  
 8 CHAIRMAN JONES: Any opposition? There  
 9 being none, the motion carries. That matter is  
 10 deferred to the next meeting.  
 11 MR. USIE: Next we have three special  
 12 requests for Louisiana Sugar Cane Cooperative,  
 13 Inc., contracts 20170492, 20170492-A and  
 14 20170492-B. And these are also being requested to  
 15 be deferred until the next meeting.  
 16 CHAIRMAN JONES: August is going to be  
 17 busy, y'all. All right. Motion to defer --  
 18 SEN. ALLAIN: I need to recuse.  
 19 CHAIRMAN JONES: Okay. Senator Allain  
 20 will be recusing himself from the Louisiana Sugar  
 21 Cane Cooperative contract discussions and vote.  
 22 But I have a motion to defer from Mr. Nassar;  
 23 second from Mr. Moss. Any comments or questions  
 24 from the board? There is none. Any comments from  
 25 the public? Hearing none, all in favor, say aye.

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1 (AYES BY ALL.)  
 2 CHAIRMAN JONES: Any opposition? There  
 3 is none. The motion carries.  
 4 MR. USIE: Next we have a contract that  
 5 is -- following the 2017 ITEP rules that is  
 6 noncompliant for the 2021 reporting period. It is  
 7 contract 20180076 for Kerotest Manufacturing Corp.  
 8 in Avoyelles Parish. Exhibit A for the 2021 year  
 9 required the company create and maintain 185 jobs  
 10 with \$634,890 in payroll for the new jobs only,  
 11 155 jobs were to be retained, and 30 to be created  
 12 as new. The actual jobs for the reporting year  
 13 were 86 jobs with \$4,085,963.40 in payroll. The  
 14 parish, the school board, nor the sheriff  
 15 responded with recommendations. The town of  
 16 Mansura issued a recommendation to the BC&I  
 17 stating at the town council meeting Mayor Pickett  
 18 and the Board of Aldermen decided to make a  
 19 recommendation to cancel the contract. Motion was  
 20 passed unanimously. And at the last meeting, the  
 21 board asked that we confirm that the town did have  
 22 millage included. And it was confirmed through  
 23 the tax bill that the company is responsible for  
 24 the town's millage.  
 25 CHAIRMAN JONES: Okay. Thank you. I

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1 see you here at the table. Would you please state  
2 your name and position with the company.  
3 MR. SHOCKEY: My name is Bill Shockey.  
4 I'm a lawyer here in Baton Rouge, Shockey &  
5 Associates, and we serve as consultants to  
6 Kerotest on this project. I know you would rather  
7 hear from a company representative than a paid  
8 mouthpiece like me. Mr. Chris -- the company is  
9 headquartered in Pittsburgh. The major  
10 operations, 80 or 90 percent of the company's  
11 operations, are here in Louisiana in Mansura,  
12 which is in Avoyelles Parish.  
13 Mr. Chris White, who is the president  
14 and CFO both, to give you an idea of how small  
15 the management team is, injured his back either  
16 Sunday or Monday and is laid up and couldn't  
17 make the trip. And so he called me -- I know  
18 you'd rather hear from a company representative.  
19 CHAIRMAN JONES: That's all right.  
20 Thank you for that explanation though.  
21 MR. SHOCKEY: But that's why I'm here  
22 today is to give, you know --  
23 CHAIRMAN JONES: That's all right. I  
24 have no prejudice against lawyers.  
25 MR. SHOCKEY: I understand, but I do,

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1 and I'm a lawyer and I'm prejudiced against  
2 lawyers. I was surprised by Hud's comment about  
3 the jobs that were reported because I thought the  
4 figure was much higher than the -- 86 or  
5 something?  
6 MR. USIE: 86 jobs, correct.  
7 CHAIRMAN JONES: Yeah, the problem is,  
8 the sheet I'm looking at is showing zero jobs and  
9 zero salaries. I don't understand where the  
10 numbers --  
11 MR. USIE: So that's because the way the  
12 Exhibit A agreement was written is they have to  
13 maintain a total of 185 jobs, but that 185 is  
14 split between 155 being retained as existing prior  
15 to the project starting, and then 30 being created  
16 new after the project started. And the payroll of  
17 634,000 is associated with only the new jobs.  
18 They don't have a set payroll for the retention  
19 only. So they didn't meet the 155 retained jobs,  
20 which is why the summary shows zero, zero.  
21 CHAIRMAN JONES: Okay. So, let's get  
22 our data correct, then we can figure out what  
23 we're going to do about it.  
24 So they did not retain the original  
25 155. Were the 30 new jobs added?

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1 MR. SHOCKEY: Correct. If you may  
2 recall, we've been here before. We took a hit  
3 back in 2020 --  
4 CHAIRMAN JONES: I've slept since then.  
5 MR. SHOCKEY: -- with lots of other  
6 companies.  
7 CHAIRMAN JONES: Right.  
8 MR. SHOCKEY: And so it's been quite a  
9 chore to get back to Ground Zero, so we -- meaning  
10 where we were prior to 2020 in order to progress  
11 from there.  
12 The jobs I have reported to me in the  
13 most recent -- in the Certificate of Compliance  
14 is the company has 127 full-time employees.  
15 That's in the Certificate of Compliance which  
16 was filed.  
17 CHAIRMAN JONES: Got it.  
18 MR. SHOCKEY: And the payroll reported  
19 for those employees was \$4,547,339. Admittedly,  
20 we fall short on both the number of jobs and the  
21 payroll. But we're close in terms, particularly  
22 on the payroll. The bench- -- of course, the  
23 contract provides you're in default if you don't  
24 achieve 90 percent. And if we look at that  
25 benchmark, we're only 4.6 percent off in terms of

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1 the payroll -- I'm sorry. We're actually above  
2 that, by 4.06 percent, but we are below in the  
3 jobs retained. Now, the -- and again --  
4 CHAIRMAN JONES: Let me stop you there,  
5 Mr. Shockey, because I want to make sure I  
6 understand. So you're talking about jobs  
7 retained.  
8 MR. SHOCKEY: Yes, sir.  
9 CHAIRMAN JONES: Did we create the 30  
10 new jobs at all or is that off the table?  
11 MR. SHOCKEY: Well, if you -- I would  
12 say it's off the table in the sense of we don't  
13 have more people employed today than we -- we  
14 haven't met the 185.  
15 CHAIRMAN JONES: That's my simplistic  
16 way of looking at it but I wanted to make sure I  
17 wasn't missing something.  
18 MR. SHOCKEY: Right. Despite best  
19 efforts, we don't have the 185 on payroll at this  
20 point.  
21 CHAIRMAN JONES: Okay. I'm with you.  
22 MR. SHOCKEY: The payroll is edged up  
23 for a number of reasons because despite not  
24 achieving the employee threshold, because of  
25 higher wages being offered to induce hires and

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1 inflation and things of that nature. There are  
2 four local governmental entities which have a say  
3 in this, if you will -- sheriff, police jury, the  
4 school board, and the town of Mansura, because the  
5 plant is actually located within the town of  
6 Mansura. The school board, the police jury and  
7 the sheriff have all chosen to do nothing, to ride  
8 it out. They had no response. It's only the town  
9 of Mansura who has asked for, if you will, the  
10 death penalty. I mean, they're asking for  
11 cancellation of the contract.  
12 If we -- yes, they have a stake. But  
13 if we look at the assessment, and I have 20  
14 copies here I can pass out if you'd like, but  
15 the assessment from the assessor for the 2018  
16 expansion of the Kerotest plant shows that the  
17 total taxes exempted are \$62,474 for the year  
18 2021. Of that, the town of Mansura would've  
19 collected \$5,068, or 8.1 percent thereof. They  
20 are the minor player in this from the standpoint  
21 of local governmental entities.  
22 The resolution, which was adopted on  
23 the February 13 meeting that's been provided to  
24 you, in which the town of Mansura asked for  
25 cancellation of the contract, was done with no

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1 notice to Kerotest and no opportunity to be  
2 heard, which are just basic fundamental  
3 principles that we in our American system tend  
4 to observe. There's apparently some sort of  
5 disconnect between Kerotest and the town  
6 administration.  
7 I was involved in getting the local  
8 approval back in 2018, but there's been a  
9 complete turnover in the town administration  
10 since then, a different mayor and four of the  
11 five members of the Board of Aldermen are  
12 ultimately different. I'm not a local guy. I  
13 don't have political stroke there. I tried to  
14 seek out somebody for them who can. But  
15 nevertheless, it's my understanding, they can't  
16 even get an audience with the town of Mansura in  
17 order to state their case -- meaning, Kerotest  
18 representatives -- to state their case, et  
19 cetera.  
20 So I would suggest that given the fact  
21 that we're close -- admittedly, we haven't  
22 achieved our jobs and payroll requirements.  
23 That recovery is still ongoing from COVID,  
24 people trying to get back to Ground Zero and  
25 improve from there, and that only the smallest

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1 stakeholder, the town of Mansura, is wanting to  
2 exact their pound of flesh or ounce of blood. I  
3 would suggest cancellation as a penalty far  
4 beyond the default, if you will. It would be  
5 like imposing the death penalty for some  
6 criminal offense where somebody was good  
7 intentioned but committed an intentional  
8 violation of the law. I mean, it's said that  
9 close only counts in hand grenades and horse  
10 shoes, right, and I would suggest, however, that  
11 in your discretion or your indulgence, you would  
12 permit close to count this time.  
13 CHAIRMAN JONES: I mean, obviously 2021  
14 was a tough year for a lot of companies. We've  
15 had many come across with 2020 and 2021 being  
16 difficult years to maintain, much less grow their  
17 numbers. But we also have a dynamic where, at  
18 least from the Chair's perspective, and this is  
19 just one person's opinion. But when local  
20 government chooses not to respond, that tells me  
21 that they either don't care, or are willing to do  
22 whatever this board is willing to do.  
23 So, but by the same token, when a  
24 local entity expresses its opinion, I think --  
25 unless there's a compelling reason to do so,

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1 it's incumbent upon this board to follow that  
2 recommendation. So, with that, I would  
3 entertain a motion. Mr. Hollins, do you have a  
4 question?  
5 MR. HOLLINS: Before we make the motion,  
6 Chair, I know this was a conversation last time.  
7 Is anyone from the municipality here?  
8 CHAIRMAN JONES: Anybody here from the  
9 town of Mansura? Apparently not. All right. So  
10 do we have a motion to be made at this point?  
11 What's the pleasure of the board? I'm going to  
12 make a recommendation. I'm not making a motion.  
13 I'm going to make a recommendation. Y'all can  
14 tell me whether you like it or not, that we impose  
15 a penalty of terminating the contract for the  
16 municipality of Mansura, but approve without any  
17 penalty for the other entities. We have a motion  
18 from -- no --  
19 MR. MOLLER: I'll make that motion.  
20 CHAIRMAN JONES: Will you make that  
21 motion, Mr. Moller?  
22 MR. MOLLER: Yes.  
23 CHAIRMAN JONES: All right. We have a  
24 motion from Mr. Moller; second from Mr. Nassar.  
25 Any questions or comments from the board? Hearing

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1 none, any comments from the public? There being  
 2 none, all in favor, say aye.  
 3 (AYES BY ALL.)  
 4 CHAIRMAN JONES: Any opposition? There  
 5 is none. The motion carries. Thank you,  
 6 Mr. Shockey. All right, next, Mr. Usie, or Ms.  
 7 Cheng. Sorry.  
 8 MS. CHENG: We have additional  
 9 noncompliance under the 2018 rules. We have one  
 10 contract for Alliance Compressors, LLC, in  
 11 Natchitoches Parish for the 2018 and 2019  
 12 reporting periods. The Exhibit A requires the  
 13 company create and maintain five new jobs with  
 14 \$150,000 in payroll. And 2018, the actual jobs  
 15 created was 15 jobs with \$159,215 in payroll. And  
 16 in 2019, the actual jobs created was 15 jobs with  
 17 \$402,278 in payroll. This contract is  
 18 noncompliant due to the late filing only. Both  
 19 filings were due August 23rd of 2020 but not  
 20 received until June 25th of '21. The parish,  
 21 school board, sheriff and city council did not  
 22 respond with recommendations.  
 23 CHAIRMAN JONES: Do we have anyone here  
 24 from Alliance Compressors? Good morning. Please  
 25 state your name and your position with the

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1 company, please.  
 2 MR. CHESAL: I'm David Chesal. I'm the  
 3 engineering manager for the facility.  
 4 CHAIRMAN JONES: Great.  
 5 MS. HARRIS: LaTina Harris, controller.  
 6 CHAIRMAN JONES: Thank you. And  
 7 apparently, you've met jobs and salaries goals but  
 8 just, we have a late filing. Tell us what led to  
 9 the late filings.  
 10 MR. CHESAL: The IT program was managed  
 11 with a combination of local Alliance resources and  
 12 our corporate resources for their tax department.  
 13 There was a retirement at the corporate level and  
 14 it transferred all of that responsibility to the  
 15 plant, and that transfer, it was just missed.  
 16 When it came back to the plant, we realized the  
 17 complexity of the paperwork and the filings and we  
 18 hired DDA Consultants to help us through the  
 19 process, and that's when the error was discovered  
 20 and missed. And they've since turned in the late  
 21 filings and got us up to date with the remainder  
 22 of the filings. And we continue to retain them  
 23 for managing this projects so that there will be  
 24 no future late filings.  
 25 CHAIRMAN JONES: Got it. Okay. Great.

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1 Thank you very much.  
 2 MS. CHENG: The subsequent filings were  
 3 not late, just for your information.  
 4 CHAIRMAN JONES: Good. So everything  
 5 after 2019 has been timely?  
 6 MS. CHENG: Yes.  
 7 CHAIRMAN JONES: Great. Thank you. All  
 8 right. We have no recommendations from any local  
 9 entity. So again, from the Chair's perspective,  
 10 that means they don't care and I generally don't  
 11 reward folks that don't tell me what they think.  
 12 So I would entertain a motion to approve without  
 13 penalty.  
 14 MR. HOLLINS: I can make that motion.  
 15 CHAIRMAN JONES: Motion from Mr.  
 16 Hollins. Second from Mr. Moss. Any questions or  
 17 comments from the board? There being none, any  
 18 comments from the public? Hearing none, all in  
 19 favor, say aye.  
 20 (AYES BY ALL.)  
 21 CHAIRMAN JONES: Any opposition? There  
 22 being none, the motion carries. Thank you very  
 23 much.  
 24 MS. CHENG: Y'all can stay. There's an  
 25 additional contract, 20170616 for Alliance

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1 Compressors in Natchitoches Parish. It's  
 2 noncompliant for the 2019 reporting period. The  
 3 Exhibit A required the company create and maintain  
 4 15 jobs, with \$450,000 in payroll. The actual  
 5 jobs created was 17 jobs with \$511,954 in payroll.  
 6 This contract is noncompliant due to the late  
 7 filing only. The filing was due August 23rd of  
 8 2020, but not received until June 25 of '21.  
 9 Again, the parish, school board, sheriff and city  
 10 council did not respond with recommendations.  
 11 CHAIRMAN JONES: I'll presume the same  
 12 situation for those contracts as well?  
 13 MR. CHESAL: That's correct.  
 14 CHAIRMAN JONES: And they have been  
 15 compliant since then, Kristin?  
 16 MS. CHENG: Yes, sir.  
 17 MR. MOSS: There was an item below  
 18 there.  
 19 CHAIRMAN JONES: We did the first two.  
 20 Yes. No worries. We're on the third one  
 21 actually. Okay. Motion from Mr. Moss to approve  
 22 with no penalty. A second from Mr. Hollins. Any  
 23 questions or comments from the board? Any  
 24 comments from the public? Hearing none, all in  
 25 favor, say aye.

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1 (AYES BY ALL.)  
 2 CHAIRMAN JONES: Any opposition? There  
 3 being none, the motion carries. Thank you very  
 4 much.  
 5 MS. CHENG: We have one contract,  
 6 20190285 for Frymaster, LLC, in Caddo Parish.  
 7 They're noncompliant for the 2021 reporting  
 8 period. The Exhibit A for this contract requires  
 9 the company retain 346 existing jobs, and  
 10 \$19,578,440 in payroll. The actual jobs retained  
 11 were 336 existing jobs and \$18,606,909 in payroll.  
 12 This contract is noncompliant due to not meeting  
 13 required retained jobs and payroll. The Parish of  
 14 Caddo submitted a letter stating that they would  
 15 like to defer any decision or actions regarding  
 16 this matter to the Louisiana Board of Commerce &  
 17 Industry with consideration that the Parish of  
 18 Caddo fully supports -- sorry, fully endorses  
 19 Frymaster's participation in the program. Caddo  
 20 School Board, Caddo Sheriff, and the City of  
 21 Shreveport did not respond with recommendations.  
 22 CHAIRMAN JONES: All right. Someone  
 23 here from Frymaster? Please state your name and  
 24 your position with the company, please.  
 25 MR. WILLIAMS: Good morning. My name is

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1 Kyle Williams and I'm the director of finance at  
 2 Frymaster.  
 3 MR. RANGEL: Reuben Rangel, senior  
 4 manager with Advantous Consulting.  
 5 CHAIRMAN JONES: Great. Thank you. So  
 6 we're in 2021 and we're falling short on jobs and  
 7 payroll.  
 8 MR. WILLIAMS: Yes, sir.  
 9 CHAIRMAN JONES: I think I know where  
 10 this story is going but help me.  
 11 MR. WILLIAMS: Yes, sir. Well, as you  
 12 know, I'm not sure how familiar everyone is  
 13 Frymaster, but we're a manufacturer of commercial  
 14 fryers and hot holding cabinets. We sell  
 15 primarily into the restaurant industry. And when  
 16 COVID hit, you know, the restaurant industry took  
 17 a big hit and as a result, our manufacturing was  
 18 greatly reduced. As we started coming out of the  
 19 pandemic, our orders started to pick up but we  
 20 then started having severe supply chain issues and  
 21 so critical parts that are required to manufacture  
 22 the fryer and hot holding cabinets we were short  
 23 of, so it greatly hampered our ability to fill  
 24 those orders.  
 25 I will say on a positive note as we

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1 look toward 2022 and now into 2023, our business  
 2 has rebounded. Supply chain issues have eased  
 3 quite a bit, and I'm confident that we'll meet  
 4 our payroll and our jobs number. And in fact, I  
 5 got a preliminary look at 2022 and it looks like  
 6 we will rebound and recover. And I'm confident  
 7 that we will be in a more favorable position  
 8 this time next year.  
 9 CHAIRMAN JONES: How many total  
 10 employees does Frymaster have in Caddo Parish?  
 11 MR. WILLIAMS: Yes, sir. It's a little  
 12 over 500.  
 13 CHAIRMAN JONES: Okay.  
 14 MR. WILLIAMS: We have two factories in  
 15 Shreveport that support the production of our  
 16 fryers and our hot holding cabinets.  
 17 MR. NASSAR: I'll make a motion that we  
 18 approve with no penalty.  
 19 CHAIRMAN JONES: Okay. We have a motion  
 20 from Mr. Nassar to approve, no penalty.  
 21 MS. COLA: Second.  
 22 CHAIRMAN JONES: And a second from Ms.  
 23 Cola. Any questions or comments from the board?  
 24 Any comments from the public? Hearing none, all  
 25 in favor, say aye.

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1 (AYES BY ALL.)  
 2 CHAIRMAN JONES: Any opposition? There  
 3 being none, the motion carries. Thank you very  
 4 much.  
 5 MR. USIE: Next we have one contract,  
 6 20190361 for Kennedy Rice Mill, LLC, in Morehouse  
 7 Parish that is noncompliant for the 2021 reporting  
 8 period. The Exhibit A for the contract required  
 9 the company create and maintain five jobs with  
 10 zero dollars in payroll. The actual jobs created  
 11 was 15 jobs with \$185,770 in payroll. The  
 12 contract is noncompliant due to the late filing  
 13 only. The compliance was due April 30th of 2022,  
 14 but not received until May 12th of 2022. The  
 15 parish and school board did not respond with  
 16 recommendations. The sheriff submitted a letter  
 17 stating the Morehouse Parish Sheriff's Office does  
 18 not ask the Board of Commerce & Industry to  
 19 penalize Kennedy Rice Dryer's, LLC, in any manner  
 20 for the matter set forth in the Notice of  
 21 Noncompliance. The Morehouse Parish Sheriff's  
 22 Office recognized that Kennedy has surpassed all  
 23 requirements and that the noncompliance is for not  
 24 filing timely. We therefore do not support  
 25 imposing penalties that might adversely impact

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1 them.

2 CHAIRMAN JONES: Please state your name

3 and your position with the company, please.

4 MR. MCGEHEE: Yes. Robert McGehee, CFO

5 for Kennedy Rice Mill.

6 CHAIRMAN JONES: Great. And tell us

7 what happened on the late filing, please.

8 MR. MCGEHEE: Our in-house CPA that

9 originally filed the application retired suddenly

10 in July. This application was passed on to

11 somebody else. The deadlines were not clearly

12 stated. We missed by 11 or 12 days I believe.

13 When we were notified we were out of compliance,

14 we filed the same day.

15 CHAIRMAN JONES: So we have just a

16 couple weeks late?

17 MR. HOLLINS: I will make a motion at

18 the appropriate time.

19 CHAIRMAN JONES: All right, Mr. Hollins.

20 Mr. Hollins has a motion.

21 MR. HOLLINS: To approve without

22 penalty.

23 CHAIRMAN JONES: To approve without

24 penalty. A second from Ms. Cola. Any questions

25 or comments from the board? Hearing none, any

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1 comments from the public? There being none, all

2 the favor, say aye.

3 (AYES BY ALL.)

4 CHAIRMAN JONES: Any opposition? Motion

5 carries. Good deal. Thank you very much.

6 MR. MCGEHEE: Thank you.

7 MR. USIE: Next we have two contracts,

8 20170492 and 20170492-A for Louisiana Sugar Cane

9 Cooperative in St. Martin Parish that are

10 noncompliant for the 2021 reporting period. The

11 Exhibit A for contract 20170492 requires the

12 company create and maintain 20 jobs with

13 \$1,650,000 in payroll. The actual jobs created

14 was 21 jobs with \$1,167,652 in payroll. The

15 reason for the noncompliance is due to the payroll

16 portion only.

17 The other Exhibit A for contract

18 20170492-A requires the company create and

19 maintain six jobs with \$222,850 in payroll. The

20 actual jobs created for that contract was zero

21 jobs and zero dollars in payroll. The parish

22 recommends that the Louisiana Board of Commerce

23 & Industry adopt no remedial action for the

24 alleged violations. No response was received

25 from the school board, and the sheriff submitted

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1 a letter stating I have made the decision to

2 take no action and enforce no penalties for

3 these violations. I trust that the board will

4 respect and approve my recommendation.

5 CHAIRMAN JONES: We have someone here

6 from the Louisiana Sugar Cane Cooperative? State

7 your name and your position with the company,

8 please.

9 MR. KIDDER: I'm Sean Kidder,

10 controller.

11 CHAIRMAN JONES: Yes, sir. And?

12 MR. NICKENS: Jake Nickens, Sumit

13 Credits.

14 CHAIRMAN JONES: Great. All right. So

15 we have two contracts here. First one, you made

16 the jobs count but missed it on salaries. The

17 second one, missed it on jobs and salaries. And

18 this is both for 2021. Tell is what happened.

19 MR. KIDDER: Can I address both at the

20 same time?

21 CHAIRMAN JONES: Absolutely. I'm sure

22 it's the same story.

23 MR. KIDDER: Our original advance

24 indicated we create 20 new jobs for the entire

25 project, which has been done in phases. So the

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1 first application included incorrectly some labor

2 dollar amounts for workers, contract workers,

3 which should be excluded. That was not correct.

4 CHAIRMAN JONES: Let me stop you there

5 so make sure I understand what you're saying. So

6 you had -- you hired people that did not qualify

7 under -- you had employees there that do not --

8 their salaries don't qualify under the rules?

9 MR. KIDDER: Correct, but they were

10 included in the application incorrectly.

11 CHAIRMAN JONES: Got it. Okay.

12 MR. KIDDER: So we did create the 20

13 jobs. So moving to the next application, we put

14 six incorrectly because it should have been zero,

15 because we had already met our goal. And so that

16 should have been zero incorrectly put again.

17 We're in the process of amending both those

18 applications. We have met with locals on that.

19 They have supported us in amendment. They've also

20 supported us in no action on the noncompliance.

21 The amendments will be up for review at the next

22 board meeting in August here. So once that's

23 all -- hopefully it's all taken care of. We'll

24 have no issues going forward. We also hired a

25 consultant to avoid our internal -- help us avoid

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1 our internal errors in the future.  
 2 CHAIRMAN JONES: I understand. Okay.  
 3 All right. Any questions from the board? Or is  
 4 there a motion that we want to make?  
 5 SEN. ALLAIN: I need to recuse himself.  
 6 CHAIRMAN JONES: Okay. Senator Allain  
 7 will recusing himself from any vote or any  
 8 consideration or any discussion. Do we have a  
 9 motion?  
 10 MS. COLA: I so move.  
 11 CHAIRMAN JONES: Motion from Ms. Cola to  
 12 approve without penalty.  
 13 REP. ST. BLANC: Second.  
 14 CHAIRMAN JONES: All right. And we have  
 15 a second from Mr. St. Blanc. Any questions or  
 16 comments from the board? Hearing none, any  
 17 comments from the public? There being none, all  
 18 in favor, say aye.  
 19 (AYES BY ALL.)  
 20 CHAIRMAN JONES: Any opposition? There  
 21 is none. The motion carries. Thank you, sir.  
 22 MR. KIDDER: Thank y'all. Appreciate  
 23 it.  
 24 MR. USIE: Last we have one contract,  
 25 number 20190093, for Neighbors, LLC, in Ouachita

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1 Parish that is noncompliant for the 2021 reporting  
 2 period. The Exhibit A for the contract required  
 3 the company create and maintain 10 jobs with  
 4 \$300,000 in payroll. The actual jobs created was  
 5 three, with \$337,081 in payroll. The parish,  
 6 school board, nor sheriff submitted  
 7 recommendations. The City of West Monroe  
 8 submitted a recommendation stating to defer any  
 9 decision or action on the noncompliance to the  
 10 board.  
 11 CHAIRMAN JONES: All right. Will you  
 12 state your name and position with the company,  
 13 please.  
 14 MS. HYMAN: Meranda Hyman, CFO.  
 15 CHAIRMAN JONES: Okay. Great. And --  
 16 MR. WEGE: Robert Wege with Sumit  
 17 Credits.  
 18 CHAIRMAN JONES: Thank you, Robert. All  
 19 right. Tell us what happened here in 2021.  
 20 MS. HYMAN: Again, as everyone has kind  
 21 of stated, COVID. I mean, we had the jobs  
 22 available. We held internal job fairs. We had 60  
 23 people show up. We worked with locals and  
 24 attended their job fairs. We just could not get  
 25 the people. We have increased wages and

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1 everything to try to promote jobs. We actually  
 2 worked with temporary services as well. We had a  
 3 lot of temp labor. I believe a couple years ago,  
 4 we actually went through about 250 temporary  
 5 laborers in 2021.  
 6 As she indicated, we only did add  
 7 three employees; however, we did meet the  
 8 payroll. And looking forward into 2022,  
 9 preliminarily I'm happy to report that we added  
 10 15 employees with 356,000 in payroll.  
 11 CHAIRMAN JONES: Well, good. Because  
 12 that was my question, did you see a difference in  
 13 hiring between 2021 and 2022?  
 14 MS. HYMAN: We did, yes, sir. Yeah, at  
 15 some expense because we had to raise salaries and  
 16 things of that nature, but yes, sir, we did.  
 17 CHAIRMAN JONES: Right. Interesting.  
 18 Okay. And 2023, you're maintaining the jobs so  
 19 far?  
 20 MS. HYMAN: Yes, we on average of about  
 21 80 employees total.  
 22 CHAIRMAN JONES: Great.  
 23 MR. NASSAR: I'll make a motion that we  
 24 approve with no penalty.  
 25 CHAIRMAN JONES: All right. We have a

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1 motion from Mr. Nassar. Second? Second from  
 2 Mr. Hollins. Any questions or comments from the  
 3 board? There being none, any comments from the  
 4 public? Hearing none, all in favor, say aye.  
 5 (AYES BY ALL.)  
 6 CHAIRMAN JONES: Any opposition? There  
 7 being none, the motion carries. Thank you.  
 8 Appreciate it. Good luck.  
 9 All right, ladies and gentlemen, that  
 10 brings us to the end of our business for the  
 11 board, but we have, instead of the B team, we  
 12 have the A team representing the Department,  
 13 Assistant Secretary Anne Villa here for the  
 14 secretary.  
 15 UNDERSECRETARY VILLA: Just for the  
 16 record, undersecretary.  
 17 CHAIRMAN JONES: Undersecretary.  
 18 Forgive me.  
 19 UNDERSECRETARY VILLA: I've been called  
 20 many things. But undersecretary.  
 21 CHAIRMAN JONES: All right.  
 22 UNDERSECRETARY VILLA: Anne Villa, at  
 23 the pleasure. The secretary would like to, of  
 24 course, extend his regrets for not being here  
 25 today, but expresses his sincere gratitude to the

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1 continued work of the BC&I board members and  
2 staff. We recognize this sometimes can be a heavy  
3 lift for everybody but we strive to provide you  
4 with sufficient details on the applications and  
5 are always available should you have any  
6 questions. The BC&I team does yeoman's work on  
7 many of the programs administered for the board.  
8 There's a lot of hard work that goes into  
9 reviewing those applications prior to submitting  
10 them to the board for approval, and we just want  
11 to extend a sincere thanks for their commitment to  
12 LED and the board.  
13 Additionally, to the many businesses  
14 which continue to grow and invest in Louisiana,  
15 we thank you. We just finished our fiscal year  
16 23 and we continue to see momentum in the number  
17 of projects and investments that have been made  
18 in Louisiana. The metrics are still being  
19 vetted, but I'm certain the secretary will be  
20 able to share those with you next month at  
21 August's board meeting, which seems to be a  
22 lengthy one versus the one today.  
23 Just to highlight a few recent  
24 announcements we've had: 360insights, a global  
25 software company, announces relocation of its

1 headquarters from Delaware to New Orleans.  
2 They'll be creating at least 50 new direct jobs  
3 at an annual of 85,000. They currently have  
4 locations in the US, Canada, and the United  
5 Kingdom. And they service more than 300 brands  
6 across a variety of industries worldwide.  
7 A&B Industries invests \$12 million to  
8 create a second manufacturing facility near  
9 Houma and they are going to expect to create  
10 about 70 new direct jobs.  
11 Capitol City Produce announced the \$22  
12 million expansion of their Baton Rouge  
13 distribution facility here, and they're  
14 retaining their current 258 jobs. And they  
15 estimate to have new -- 81 new indirect jobs,  
16 for a total of 126 new jobs in the capital  
17 region.  
18 SSE Steel Fabrication acquires  
19 state-of-the-art technology for St. Bernard  
20 expansion. And they are expected to create new  
21 jobs there as well in their technology advances  
22 at the plant, and will continue to add a fleet  
23 of welding, collaborative robots and cobots for  
24 their facility, but they will create 18 new  
25 direct jobs.

1 Amazon Distribution Facility is coming  
2 to Abbeville in 2024, and they are going to  
3 begin operations in '24, as I said, and their  
4 facility there is going to be The Last Mile  
5 facility. It's expected to increase -- have an  
6 economic boost to the region, creating new jobs  
7 during and after construction of the facility.  
8 Recently, Louisiana has taken a  
9 number one place ranking for the talent pipeline  
10 category. The state moved up from second place  
11 in 2022 to the top spot, which recognizes an  
12 impressive and proactive focus that we have had  
13 on expanding the skill tech workforce through  
14 programs that are quickly and effectively  
15 delivering results. So, that was a nice win for  
16 us at the state level.  
17 So Natchitoches recently was named the  
18 Louisiana Development Ready Community. Our team  
19 works with communities to help them establish  
20 goals and strategies for strategic plan that  
21 would move the parish forward through job  
22 creation and investment. And they were our 56,  
23 I'm pretty certain, parish or municipality to  
24 receive the state certification.  
25 And also just to continue our outreach

1 regarding our State Small Business Credit  
2 Initiative, which is overseen by the sister  
3 board of Louisiana Economic Development  
4 Corporation and our LED team. So we have  
5 currently have 14 participating lenders that are  
6 working on our programs of micro-lending, and we  
7 have two -- I'm sorry, we have four additional  
8 institutions that are being vetted right now and  
9 could potentially become preferred lenders.  
10 And those of you on this board, and  
11 especially for your constituents and your small  
12 businesses, this is a great program, and a great  
13 opportunity for them to have micro-loan lending,  
14 collateral support lending. We also have the  
15 Small Business Loan Guarantee that we have, as  
16 well as we have our Venture Capital and C  
17 Capital funding. And the State is posed to  
18 receive at least potentially up to \$113 million  
19 for this program over the next seven years.  
20 We continue to have outreach  
21 workshops. The next workshop is going to be in  
22 Monroe and it's going to be hosted by Origin  
23 Bank on July 20th. And then on July 26 in  
24 Thibodaux hosted by Select, we are going to have  
25 outreach programs there as well.

1 And then in October of 2024, we have  
 2 our Louisiana Small Business Summit. This is  
 3 going to be the third one that we are going to  
 4 be holding. It's going to be at the Cajundome.  
 5 And so just look for more information to be  
 6 coming, forthcoming on that outreach.  
 7 So if you guys have any questions,  
 8 just let me know and I'll be happy to try to  
 9 entertain those sitting in on behalf of the  
 10 secretary.  
 11 CHAIRMAN JONES: Thank you, Ms. Villa.  
 12 Appreciate it. Anything else for the good of the  
 13 order? I'll entertain a motion to adjourn. We  
 14 have a motion from St. Blanc; second from Mr.  
 15 Fajardo. All in favor, say aye.  
 16 (AYES BY ALL.)  
 17 CHAIRMAN JONES: We are adjourned.  
 18 Thank you very much, ladies and gentlemen. We'll  
 19 see you in August.  
 20 (Meeting adjourned at 10:40 a.m.)  
 21  
 22  
 23  
 24  
 25

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1 prohibited employment or contractual relationship,  
 2 direct or indirect, between a court reporting firm  
 3 and any party litigant in this matter nor is there  
 4 any such relationship between myself and a party  
 5 litigant in this matter;  
 6 That I am not related to counsel or to the  
 7 parties herein, nor am I otherwise interested in  
 8 the outcome of this matter.  
 9 SUBSCRIBED AND SWORN on the 25th day of JULY  
 10 2023.  
 11  
 12 \_\_\_\_\_  
 13 SARA PIAZZA, CCR #29026  
 14  
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 16  
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1 REPORTER'S CERTIFICATE  
 2 This certification is valid only for a  
 3 transcript accompanied by my original signature and  
 4 original required seal or my certified digital  
 5 signature on this page.  
 6 I, Sara Piazza, Certified Court Reporter in  
 7 and for the State of Louisiana, do hereby certify  
 8 that this meeting is hereinbefore set forth in the  
 9 foregoing 66 pages;  
 10 That this testimony was reported by me in the  
 11 stenomask method, was prepared and transcribed by  
 12 me or under my personal direction and supervision,  
 13 and is a true and correct transcript to the best of  
 14 my ability and understanding;  
 15 That the transcript has been prepared in  
 16 compliance with transcript format guidelines  
 17 required by statute or by rules of the board and  
 18 that I am informed about the complete arrangement,  
 19 financial or otherwise, with the person or entity  
 20 making arrangements for deposition services;  
 21 That I have acted in compliance with the  
 22 prohibition on contractual relationships as defined  
 23 by La. C.C.P. Art. 1434 and in rules and advisory  
 24 opinions of the board;  
 25 That I have no actual knowledge of any

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<b>&amp;</b>	<b>15</b> 46:15,16	<b>20150207</b> 33:7	<b>20180500</b> 35:6
<b>&amp;</b> 1:4 4:16 6:6 38:4 50:16 53:18 55:23	49:4 53:11 60:10 <b>150,000</b> 46:14	<b>20150246</b> 33:7 <b>20150355</b> 34:22 <b>20150427</b> 33:7	<b>2019</b> 46:11,16 48:5 49:2 <b>20190093</b> 58:25
<b>1</b>	<b>155</b> 37:11 39:14,19,25 <b>15536</b> 30:23	<b>20151141</b> 14:11 <b>20151723</b> 21:11 <b>20160657</b> 12:16	<b>20190119</b> 11:2 <b>20190285</b> 50:6 <b>20190309</b> 10:19
<b>1</b> 1:10 2:2 <b>1,167,652</b> 55:14 <b>1,650,000</b> 55:13 <b>10</b> 34:20 59:3 <b>10/31/20</b> 12:20 <b>10/31/21</b> 12:3 <b>10/31/22</b> 12:2 <b>10:40</b> 66:20 <b>11</b> 54:12 <b>11/1/18</b> 12:2 <b>11/12/23</b> 12:12 <b>11/13/18</b> 12:11 <b>11/30/2021</b> 12:8 <b>113</b> 65:18 <b>12</b> 31:24 33:4 54:12 63:7 <b>12/22/2021</b> 12:13 <b>12/31</b> 21:13 <b>12/31/2022</b> 19:2 <b>126</b> 63:16 <b>127</b> 40:14 <b>12th</b> 53:14 <b>13</b> 42:23 <b>14</b> 1:6 65:5 <b>1434</b> 67:23 <b>14th</b> 6:6	<b>159,215</b> 46:15 <b>16122</b> 30:17 <b>17</b> 49:5 <b>18</b> 12:24 19:3 63:24 <b>18,606,909</b> 50:11 <b>185</b> 37:9 39:13 39:13 41:14,19 <b>185,770</b> 53:11 <b>19,578,440</b> 50:10	<b>20160707</b> 33:7 <b>20160736</b> 11:25 <b>20160762</b> 33:7 <b>20160768</b> 33:8 <b>20160818</b> 12:10 <b>20160838</b> 34:22 <b>20161204</b> 30:21 34:1 <b>20161508</b> 13:18 <b>20161915</b> 30:3 <b>20161917</b> 35:5 <b>2017</b> 28:18 37:5 <b>20170070</b> 28:19 <b>20170341</b> 12:5 <b>20170416</b> 35:21 <b>20170492</b> 36:13 36:13,14 55:8 55:8,11,18 <b>20170616</b> 48:25 <b>20170621</b> 35:5 <b>20170643</b> 12:22 <b>2018</b> 18:6,14 30:2 42:15 43:8 46:9,11 46:14 <b>20180076</b> 37:7	<b>20190361</b> 53:6 <b>20190509</b> 35:6 <b>2020</b> 40:3,10 44:15 46:19 49:8 <b>20200201</b> 11:8 <b>20200202</b> 11:10 <b>20200203</b> 11:5 <b>20200204</b> 11:9 <b>20200206</b> 11:7 <b>20200208</b> 11:12 <b>20200213</b> 9:13 <b>20200216</b> 35:1 <b>20200217</b> 35:8 <b>20200225</b> 11:4 <b>20200520</b> 34:24 <b>2021</b> 12:25 37:6,8 42:18 44:13,15 50:7 51:6 53:7 55:10 56:18 59:1,19 60:5 60:13 <b>20210106</b> 9:14 <b>20210139</b> 18:12 <b>20210565</b> 35:3
	<b>2</b>		
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[2022 - actions]

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